



**Company** SAGE – Civic Opera Building  
**Location** Chicago, IL  
**Size** 4 office suites and conference area  
**Furniture** Series A  
**Installer** Installnet



**Project Scope:** Sometimes it's not what you deliver...it's how, when and where. This project needed to be delivered to downtown Chicago. The Civic Opera Building required UNION LABOR installers, and a SAT-URDAY delivery.

**Project Challenges:** The order came in on April 30th...with an upfront mandate -- MUST DELIVER on Saturday 5/11/13. The product was shipped within 48 hours and was ready go through our servicing agents, Installnet, to meet the deadline. While the end user satisfaction survey scored 100%, we were also delighted with the installer's comments. According to the Project Coordinator:

“The installer raved about the product and is very pleased with how easy it was to put together. He says it is “easy to work with” and that the assembly times you gave are “right on the money!” “Send more my way” he says!



a better idea.